

Looking to expand in Canada?

Have you ever considered the advantages of becoming a Non-Resident Importer (NRI)? FedEx Trade Networks Transport & Brokerage (Canada), Inc. can help you grow your business in Canada by simplifying the process of shipping your goods across the border and into the Canadian marketplace. With our NRI program, shipping to Canada is almost as easy as shipping to another U.S. state.

By becoming an NRI, U.S. companies become the Importer of Record into Canada and have their Canadian sales resemble a domestic transaction. Our NRI program is well suited for U.S. companies that sell directly to Canadian consumers, retailers and businesses.



What is an NRI?

A company that has registered for the program that is:

- A U.S. company that doesn't have a physical presence in Canada.
- A U.S.-based company that acts as both the exporter from the U.S. and the importer of shipments into Canada.

When it comes to U.S. trading partners, Canada ranks high. In fact, Canada and the U.S. are each other's largest trading partners and with the FedEx Trade Networks NRI program, it's become easier than ever for U.S. companies to import their products into Canada.

The FedEx Trade Networks NRI program can help you to:

- Maintain better shipment control, and where possible, maximize your savings in clearance for multiple customers.
- Reduce your Canadian operating expenses by eliminating the need for physical locations, while creating a domestic environment when selling in Canada.
- Enable more cost-effective logistic solutions.
- Manage your landed cost by determining it upfront.
- Enhance sales opportunities through direct marketing and online retailing.
- Improve the ordering process and customer experience by providing a selling price that reflects the total shipping cost, including tax and duty rates.
- Remain in compliance with the regulations of the Canada Border Services Agency.
- Minimize customs delays with consistent clearance processing.

You will also have the potential to:

- Gain an edge over your U.S. competition.
- Access greater share in the Canadian marketplace.
- Increase your profits.
- Enhance your customer service.

Getting started is easy

Let FedEx Trade Networks guide you through the process.

We have the expertise to:

- Evaluate your logistics requirements, regardless of whether they involve the movement of goods, warehousing or customs clearance.
- Register and verify your Canadian Importer Business Number, which is necessary to clear goods through the Canada Border Services Agency.
- Provide you with important information on the rules and regulations surrounding Goods and Services tax (GST), along with specific contact information for the Canada Revenue Agency.
- Advise you on how to accurately complete your commercial customs documents so they comply with customs requirements.
- Provide you with information on the maintenance of Books and Records requirements by Canada Border Services Agency.
- Perform product data base checks to review whether correct codes were applied.



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To learn more about how to become a Non-Resident Importer call **1.800.715.4045**.

FedEx. Solutions That Matter.®